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October 28, 2024

Andrew Lance and Vytas Petrulis Co-Chairs, Member Selection Committee c/o American College of Real Estate Lawyers 220 N Market Street, Suite 100 Frederick, MD 21701

Gentlemen:

I am pleased to second the nomination of Xenia Garofalo for membership in the American College of Real Estate Lawyers made by Alison Prince.

I believe Xenia is an excellent candidate for membership in ACREL She is a leading practitioner, with an impressive list of accomplishments and honors. She also has evidenced significant commitment "give back", as demonstrated by, among other things, multiple CLE presentations to a variety of organizations, including ACREL, teaching at Howard University School of Law and for Lawline.com, and as a board member for Northern Virginia Family Service. Finally, as a dynamic and highly accomplished 40-year-old practitioner, who has demonstrated a clear affinity for ACREL, she could make enormous contributions to ACREL for many years to come.

I have received and reviewed the Proposal for Membership submitted by Allison Prince Pickett and certify that Xenia Garofolo satisfies the criteria for selection to the College as set forth in Section 4 of the Guidelines for Regular Member Selection. In my opinion and to my knowledge, the Nominee satisfies ACREL's Statement of Professionalism and exemplifies the standards of professional integrity and civility as provided in the Guidelines. I am not (a) in the same firm, business entity, faculty or other organization as the Nominee, (b) related by birth or marriage to the Nominee, or (c) a current Governor or member of the Member Selection Committee of the College. Neither the nominee nor his/her employer regularly employs or retains me or my law firm or employer.

Yours truly,

John M. Ratino

cc: Allison C. Prince